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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION

SAGINAW POLICE & FIRE PENSION  
FUND,

Plaintiff,

v.

MARC L. ANDREESSEN, LAWRENCE  
T. BABBIO, SARI M. BALDAUF, RAJIV  
L. GUPTA, JOHN H. HAMMERGREN,  
MARK V. HURD, JOEL Z. HYATT,  
JOHN R. JOYCE, ROBERT L. RYAN,  
LUCILLE S. SALHANY, and G.  
KENNEDY THOMPSON,

Defendants.

– and –

HEWLETT-PACKARD COMPANY, a  
Delaware corporation,

Nominal Defendant.

Case No. 5:10-CV-04720-EJD

**NOTICE OF MOTION AND MOTION TO  
DISMISS VERIFIED SHAREHOLDER  
DERIVATIVE COMPLAINT;  
MEMORANDUM OF POINTS AND  
AUTHORITIES**

Date: Friday, February 3, 2012  
Time: 9:00 a.m.  
Dept.: Courtroom 1, 5th Floor  
Judge: Hon. Edward J. Davila

Complaint Filed: October 19, 2010  
Trial Dates: None Set

HP'S NOTICE AND MOTION TO DISMISS  
VERIFIED SHAREHOLDER DERIV. COMPLAINT

(5:10-CV-04720-EJD)

**NOTICE OF MOTION AND MOTION TO DISMISS**

**TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:**

**NOTICE IS HEREBY GIVEN** that on Friday, February 3, 2012 at 9:00 a.m., or as soon thereafter as counsel may be heard by the above-referenced Court, located at 280 South First Street, San Jose, California, in the courtroom of the Honorable Edward J. Davila, Courtroom 1, Fifth Floor, Nominal Defendant Hewlett-Packard Company ("HP") will and hereby does move the Court to dismiss the claims of Plaintiff Saginaw Police & Fire Pension Fund ("Plaintiff") contained in Plaintiff's Verified Shareholder Derivative Complaint ("Complaint") pursuant to Federal Rules of Civil Procedure 12(b)(6) and 23.1.

HP's Motion to Dismiss is based on this Notice of Motion and Motion to Dismiss Pursuant to Federal Rules of Civil Procedure 12(b)(6) and 23.1, the Memorandum of Points and Authorities, HP's [Proposed] Order, the pleadings and papers on file herein, and any other matters that may be presented to the Court at the time of the hearing.

Dated: August 15, 2011

MORGAN, LEWIS & BOCKIUS LLP

By: /s/ Marc J. Sonnenfeld

Marc J. Sonnenfeld  
Attorneys for Nominal Defendant  
Hewlett-Packard Company

## TABLE OF CONTENTS

		Page
1		
2		
3	I. STATEMENT OF ISSUES .....	1
4	II. SUMMARY OF ARGUMENT .....	1
5	III. BACKGROUND TO THIS LITIGATION .....	3
6	A. Procedural Background.....	3
7	B. The Parties.....	4
8	1. Plaintiff Saginaw Police & Fire Pension Fund .....	4
9	2. Nominal Defendant Hewlett-Packard Company.....	4
10	3. HP's Board Of Directors .....	4
11	C. The Substantive Claims In This Litigation .....	4
12	1. Claims Related To The Settled DOJ Litigation .....	4
13	2. The Ongoing FCPA Investigations .....	5
14	D. Demand Futility Allegations .....	6
15	1. The DOJ Litigation .....	6
16	2. The Ongoing FCPA Investigations .....	7
17	IV. ARGUMENT .....	7
18	A. Federal Procedural And Delaware Substantive Law Impose Uniquely High	
19	Standards For Pleading That Demand Is Excused As Futile .....	7
20	1. The Right To Bring Litigation On Behalf Of A Corporation	
21	Ordinarily Belongs To Its Board Of Directors.....	7
22	2. To Bring Derivative Litigation Based On A Demand Futility	
23	Theory, Plaintiff Must Plead Particularized Facts Overcoming The	
24	Presumption That The Directors Can And Will Act In The Best	
25	Interests Of The Company .....	8
26	B. Plaintiff Does Not Plead That At Least Five Members Of HP's Board Are	
27	Incapable Of Impartial Judgment.....	10
28	1. There Are No Allegations That Any Board Member Lacks	
	Independence Or Is Interested By Reason Of Any Personal,	
	Financial Or Other Considerations.....	10
	2. There Are No Allegations That Any Board Member Is Interested	
	Because Of A Supposed Risk Of Personal Liability.....	12
	a. Plaintiff's Claims Are Based On A Failure To Engage In	
	Oversight, Which Are The "Most Difficult" Claims To	
	Advance .....	13
	b. There Is No Substantial Risk Of Liability Because No	
	Allegations Establish A Sustained Or Systematic Board	
	Failure To Exercise Oversight .....	15

**TABLE OF CONTENTS**

(continued)

	<b>Page</b>
c.        The “Red Flags” Do Not Establish Conscious Disregard.....	17
3.        Demand Is Not Excused As To Any Compensation Claims .....	20
4.        Demand Is Not Excused As To The “Unjust Enrichment” Claim .....	22
C.        Plaintiff’s FCPA Claims Are Premature Because Investigations Are Ongoing.....	22
V.        CONCLUSION .....	23

## TABLE OF AUTHORITIES

	Page
<b>Cases</b>	
<i>In re Accuray, Inc. S'holder Derivative Litig.</i> , 757 F. Supp. 2d 919 (N.D. Cal. 2010) .....	20, 22
<i>In re Altera Corp. Derivative Litig.</i> , No. C 06-03447, 2008 U.S. Dist. LEXIS 92157 (N.D. Cal. May 15, 2008) .....	19
<i>Aronson v. Lewis</i> , 473 A.2d 805 (Del. 1984) .....	passim
<i>Beam v. Stewart</i> , 845 A.2d 1040 (Del. 2004) .....	8, 10
<i>In re Bidz.com, Inc. Derivative Litig.</i> , CV 09-4984, 2011 U.S. Dist. LEXIS 25260 (C.D. Cal. Feb. 24, 2011) .....	18, 19
<i>Brehm v. Eisner</i> , 746 A.2d 244 (Del. 2000) .....	8, 21
<i>In re Caremark Int'l Derivative Litig.</i> , 609 A.2d 959 (Del. Ch. 1996) .....	passim
<i>In re CNET Networks, Inc. S'holder Derivative Litig.</i> , 483 F. Supp. 2d 947 (N.D. Cal. 2007) .....	7, 12
<i>In re Cray Inc. Derivative Litig.</i> , 431 F. Supp. 2d 1114 (W.D. Wash. 2006) .....	23
<i>David B. Shaev Profit Sharing Account v. Armstrong</i> , No. Civ.A. 1449-N, 2006 WL 391931 (Del. Ch. Feb. 13, 2006) .....	15
<i>Desimone v. Barrows</i> , 924 A.2d 908 (Del. Ch. 2007) .....	passim
<i>In re Dow Chem. Co. Derivative Litig.</i> , No. 4349, 2010 WL 66769 (Del. Ch. Jan. 11, 2010) .....	passim
<i>Gagliardi v. Trifoods Int'l, Inc.</i> , 683 A.2d 1049 (Del. Ch. 1996) .....	10, 21
<i>Glazer v. Zapata Corp.</i> , 658 A.2d 176 (Del. Ch. 1993) .....	22
<i>Grobow v. Perot</i> , 539 A.2d 180 (Del. 1988) .....	11
<i>Guttman v. Huang</i> , 823 A.2d 492 (Del. Ch. 2003) .....	passim

## TABLE OF AUTHORITIES

(continued)

	Page
<i>In re Intel Corp. Derivative Litig.</i> , 621 F. Supp. 2d 165, 174 (D. Del. 2009).....	19
<i>In re Isolagen Inc. Sec. &amp; Derivative Litig.</i> , No. 06-1302, 2007 WL 1101278 (E.D. Pa. Apr. 10, 2007).....	23
<i>In re Maxim Integrated Prods., Inc.</i> , 574 F. Supp. 2d 1046 (N.D. Cal. 2008) .....	9
<i>Pogostin v. Rice</i> , 480 A.2d 619 (Del. 1984) .....	12
<i>Potter v. Hughes</i> , 546 F.3d 1051 (9th Cir. 2008).....	9
<i>Postorivo v. AG Paintball Holdings, Inc.</i> , No. 2991-VCP, No. 3111-VCP, 2008 Del. Ch. LEXIS 29 (Del. Ch. Feb. 29, 2008).....	13
<i>Rales v. Blasband</i> , 634 A.2d 927 (Del. 1993) .....	7, 9, 10, 11
<i>In re Sagent Tech., Inc. Derivative Litig.</i> , 278 F. Supp. 2d 1079 (N.D. Cal. 2003) .....	9, 10
<i>Seminaris v. Landa</i> , 662 A.2d 1350 (Del. Ch. 1995).....	9
<i>In re Silicon Graphics Inc. Sec. Litig.</i> , 183 F.3d 970 (9th Cir. 1999).....	7, 9, 12
<i>Spiegel v. Buntrock</i> , 571 A.2d 767 (Del. 1990) .....	8
<i>Stone v. Ritter</i> , 911 A.2d 362 (Del. 2006) .....	passim
<i>In re VeriFone Holdings, Inc. S'holder Derivative Litig.</i> , No. C 07-6347 MHP, 2010 U.S. Dist. LEXIS 88105 (N.D. Cal. Aug. 26, 2010) .....	14, 18
<i>In re Verisign, Inc. Derivative Litig.</i> , 531 F. Supp. 2d 1173 (N.D. Cal. 2007) .....	7, 18
<i>In re The Walt Disney Co. Derivative Litig.</i> , 731 A.2d 342 (Del. Ch. 1998).....	21
<i>White v. Panic</i> , 783 A.2d 543 (Del. 2001) .....	21, 22
<i>White v. Panic</i> , 793 A.2d 356 (Del. Ch. 2000), <i>aff'd</i> , 783 A.2d 543 (Del. 2001).....	21

**TABLE OF AUTHORITIES**

(continued)

**Page**

**Statutes & Rules**

Del. Ch. R. 23.1 ..... 9

Fed. R. Civ. P. 23.1 ..... *passim*

## **MEMORANDUM OF POINTS AND AUTHORITIES**

### **I. STATEMENT OF ISSUES**

Should the Complaint be dismissed for failure to plead demand futility with particularity as required by Federal Rule of Civil Procedure 23.1?

### **II. SUMMARY OF ARGUMENT**

With this derivative complaint, Saginaw Police & Fire Pension Fund (“Plaintiff”), a purported shareholder of Hewlett-Packard Company (“HP” or the “Company”), seeks to divest HP’s board of directors (the “Board”) of the power and responsibility to make decisions for the Company. Plaintiff’s underlying claims assert that a small number of HP’s hundreds of thousands of employees violated the law regarding certain federal contracts and that another, even smaller, group is the subject of investigations under the Foreign Corrupt Practices Act (“FCPA”). The threshold question in this litigation, though, is not whether such wrongdoing actually occurred but what party—Plaintiff or HP’s Board—should determine what response is in HP’s best interests. Plaintiff contends that it is better equipped than HP’s Board to decide how the Company should respond to these issues. Governing Delaware substantive law and federal procedural law, however, preclude shareholders such as this Plaintiff from usurping the role of the Board unless there are particularized factual allegations explaining why the Board is incapable of deciding whether to initiate suit. The allegations in the operative Verified Shareholder Derivative Complaint (“Complaint”) do not meet the extraordinarily high pleading standards required for these derivative claims to proceed.

Federal Rule of Civil Procedure 23.1 governs this litigation, and it requires Plaintiff either to make a “demand” that the Board consider its claims or to set forth particularized facts explaining why demand would be “futile.” To establish “futility,” in turn, Plaintiff must plead specific, individualized facts creating a reasonable doubt regarding the impartiality of a Board majority (in this case, at least five members of the ten-person Board in place when this Complaint was filed). This demand requirement embodied in Rule 23.1 is not a technicality; it is a substantive right designed to give the corporation an opportunity to rectify the alleged wrong without litigation and to control any litigation that does arise. Here, Plaintiff made no demand



1 upon HP's Board before filing this action and asserts that demand would be futile. However,  
 2 rather than including the particularized factual allegations that would cast doubt on the  
 3 impartiality of the Board and allow such a claim to proceed, this Complaint virtually ignores the  
 4 role of the Board. Instead, it recites allegations from long-settled litigation with the federal  
 5 government and repeats HP's own disclosures regarding ongoing investigations. This is not  
 6 enough to plead demand futility for at least the following reasons:

7 First, Plaintiff does not include particularized allegations raising a reasonable doubt that  
 8 any member (much less five members) has a personal, financial, or other interest that would  
 9 preclude an impartial assessment of Plaintiff's claims. There are, for example, no claims that any  
 10 Board member received some benefit from any improper transaction, nor is there any claim that  
 11 any Board member is beholden to someone else such that he or she could not make an  
 12 independent decision.

13 Second, Plaintiff fails completely to establish its primary argument for demand futility—  
 14 that the Board is improperly "interested" in the outcome of this case because of the risk of  
 15 personal liability for breach of fiduciary duty. The Complaint does not allege that any Board  
 16 member engaged in illegal conduct (there is, for example, no claim that any Board member  
 17 committed an FCPA or contracting violation). Instead, the Complaint is based on the theory that  
 18 the Board failed to prevent other employees from committing improper or illegal acts. These  
 19 oversight claims, which are governed by the standards set forth in *In re Caremark International*  
 20 *Derivative Litigation*, 609 A.2d 959 (Del. Ch. 1996), cannot proceed unless there are specific  
 21 allegations showing that individual Board members *consciously* disregarded their fiduciary duties  
 22 to manage HP. There are no such allegations in this Complaint. To the contrary, the Complaint  
 23 acknowledges that the Board had proper supervisory structures in place and appropriate corporate  
 24 governance procedures. Moreover, Plaintiff does not even bother to address the fact that several  
 25 defendants were not members of the Board at the time the conduct in question occurred. The  
 26 conclusory contention that the collective Board ignored its duties is not enough for these uniquely  
 27 difficult claims to proceed.

28 Third, to the extent that Plaintiff intends to base claims on the Board's decision to award  
 HP'S MEMORANDUM OF POINTS AND  
 AUTHORITIES ISO MOTION TO DISMISS

1 compensation to HP's former chief executive officer in 2007 through 2009, the Complaint is  
 2 utterly devoid of any particularized facts establishing that the Board acted outside the bounds of  
 3 valid business judgment in doing so.

4 Finally, Plaintiff has failed properly to plead even that any illegal or improper conduct  
 5 occurred with respect to the supposed FCPA violations. These claims are premature, at best,  
 6 because the Complaint itself acknowledges that investigations into alleged violations are currently  
 7 ongoing, and the Complaint does not (and could not) contend that any violations have been found.  
 8 There can be no serious claim that HP's Board has somehow failed in its fiduciary duties by  
 9 waiting until the FCPA investigations have concluded before taking action.

10 For all of these reasons, the Complaint should be dismissed.

### 11 **III. BACKGROUND TO THIS LITIGATION**

#### 12 **A. Procedural Background**

13 Plaintiff filed this Complaint on October 19, 2010 alleging causes of action against current  
 14 and former HP Board members for breach of fiduciary duty and unjust enrichment. Pursuant to  
 15 the parties' stipulations, Judge Koh, to whom this case was then assigned, twice stayed this  
 16 matter. The stays were to allow an independent Board committee composed of new Board  
 17 members not named in this suit to respond to a demand by another shareholder and to investigate  
 18 the allegations in this and other derivative cases.<sup>1</sup> Orders dated Feb. 3, 2011 (Doc. 58) and Mar.  
 19 25, 2011 (Doc. 63). On April 25, 2011, this matter was reassigned to this Court. On May 5,  
 20 2011, the parties stipulated to another stay of this action, on which this Court has not specifically  
 21 ruled.

---

22  
 23  
 24 <sup>1</sup> Various other derivative actions were filed close to the time this action was initiated. Some  
 25 cases are proceeding in the California and Delaware state courts. Two other actions, *In re HP*  
 26 *Derivative Litigation*, No. 5:10-cv-3608-EJD (N.D. Cal.), and *Copeland v. Lane*, No. 5:11-cv-  
 27 1058-EJD (N.D. Cal.), are proceeding before this Court. Plaintiffs in *HP Derivative Litigation*  
 28 and *Copeland* have entered into confidentiality agreements with defendants to permit them to  
 review the report and recommendation of the independent Board committee. Plaintiff here  
 declined to enter into a confidentiality agreement and instead demanded that motion practice  
 commence immediately.

**B. The Parties**

**1. Plaintiff Saginaw Police & Fire Pension Fund**

Plaintiff is an unincorporated employee retirement benefits trust with its principal place of business in Saginaw, Michigan, and allegedly is a shareholder of HP. Compl. ¶ 17.

**2. Nominal Defendant Hewlett-Packard Company**

HP is a Delaware corporation with executive offices in Palo Alto, California. *Id.* ¶ 18. HP has hundreds of thousands of employees and provides various products and technologies to individual consumers and businesses, including multi-vendor customer services, enterprise information technology infrastructure, networking products and resources, personal computing and other access devices, and imaging and printing-related products and services. *Id.*

**3. HP's Board Of Directors**

Plaintiff names eleven former and current members of HP's Board as defendants: Marc L. Andreessen, Lawrence T. Babbio, Sari M. Baldauf, Rajiv L. Gupta, John H. Hammergren, Joel Z. Hyatt, John R. Joyce, Robert L. Ryan, Lucille S. Salhany, G. Kennedy Thompson (the "Director Defendants"), and Mark V. Hurd ("Hurd"). *Id.* ¶¶ 19-29. Many of these individuals were not on the Board at the time of the alleged wrongdoing described in the Complaint, which supposedly began in 2002. *See, e.g., id.* ¶ 69. For example, Plaintiff alleges that Gupta did not join the Board until January 2009 and that Andreessen did not join the Board until September 2009. *Id.* ¶¶ 19, 22. Moreover, at the time the Complaint was filed, Hurd had left his Board and executive positions at HP, *id.* ¶ 34, leaving a ten-person Board. (A chart of the directors and their tenure is attached hereto as Exhibit A.) The Complaint does not allege that any of the ten Director Defendants were employed by HP or performed any role other than that of director.

**C. The Substantive Claims In This Litigation**

The Complaint bases its underlying claims of breach of fiduciary duty and unjust enrichment on two events. The first relates to settled litigation with the U.S. Department of Justice ("DOJ"); the second relates to pending investigations in Europe.

**1. Claims Related To The Settled DOJ Litigation**

In 2004, two private individuals filed a civil qui tam complaint under the False Claims Act

1 (“FCA”) in the United States District Court for the Eastern District of Arkansas. The complaint  
 2 alleged that HP and several other companies used various “partnership” and “alliance” programs  
 3 that resulted in the submission of false claims in connection with federal government contracts.  
 4 *Id.* ¶ 86. One of the other companies accused in the complaint of wrongdoing was NCR, a  
 5 company where Hurd had previously served as chief operating officer and chief executive officer;  
 6 the qui tam complaint contended that Hurd had participated in some way in improper conduct  
 7 while at NCR. *Id.* ¶ 83. In April 2007, the DOJ intervened in that litigation and alleged that HP  
 8 and four other companies violated the FCA and the Anti-Kickback Act of 1986 (“AKA”). *Id.*  
 9 ¶¶ 85-86.

10 HP and the United States ultimately settled the FCA and AKA claims in August 2010.  
 11 The settlement agreement attached to the Complaint explicitly states that the agreement is  
 12 “neither an admission of liability by HP nor a concession by the United States that its claims are  
 13 not well-founded. HP expressly denies the allegations that it has engaged in any wrongful  
 14 conduct in connection with the Covered Conduct or that it is liable under the [FCA], [AKA], or  
 15 any other civil, administrative or criminal cause of action with regard to such contentions or  
 16 allegations.” *Id.*, Ex. A, para. E. Despite the settlement, Plaintiff alleges that HP could face  
 17 *future* damage from prosecution of claims not released or a suspension or debarment from  
 18 bidding on future government contracts. *Id.* ¶¶ 93-94. Other than speculation, there are no  
 19 allegations that any such claim or prosecution has occurred or could possibly occur. Moreover,  
 20 Plaintiff includes no allegations regarding the outcome of any claims pertaining to NCR or Hurd,  
 21 neither of which is mentioned in the settlement agreement.

## 22 2. The Ongoing FCPA Investigations

23 Plaintiff separately brings claims based on HP’s supposed violation of the FCPA. The  
 24 Complaint alleges that “[a]ccording to news reports, German and Russian authorities are  
 25 investigating whether three HP executives bribed officials in Russia” to win a €35 million  
 26 contract referred to as the Russia GPO deal. *Id.* ¶ 95. In its Form 10-Q dated September 9, 2010,  
 27 HP disclosed that the German Public Prosecutor’s Office had requested information on several  
 28 non-public sector transactions entered into by HP and its subsidiaries in or around 2006 involving

one or more persons involved in the Russia GPO deal. *Id.* ¶ 101. In addition, Plaintiff alleges that the DOJ and Securities and Exchange Commission (“SEC”) are investigating the Russia GPO deal and potential violations of the FCPA. *Id.* ¶¶ 10, 102. The Complaint provides no other facts about the ongoing investigations, nor does it cite any information beyond what was set forth in news reports and HP’s public filings.

#### **D. Demand Futility Allegations**

Plaintiff did not make a demand that HP’s Board consider the claims made in this Complaint. Instead, Plaintiff contends that demand is excused as futile because HP’s Board cannot impartially address the merits of the claims at issue. *Id.* ¶ 104.

##### **1. The DOJ Litigation**

With respect to the DOJ litigation, Plaintiff does not contend that any Board member engaged in wrongful conduct; rather, Plaintiff claims that the Board was aware of the alleged wrongdoing and failed to take appropriate action. The Complaint asserts that because the Board as a whole and the audit committee in particular reviewed the document before its filing, the Board must have known of “illegal and unethical” conduct in June 2007 based on a Form 10-Q that described the allegations in the DOJ’s complaint against HP. *Id.* ¶ 87; *see also id.* ¶ 88 (making similar argument based on December 2007 Form 10-K that identified litigation). Plaintiff also argues that generalized (and contested) recitals in the settlement agreement asserting that unspecified conduct occurred through 2009 somehow demonstrate misconduct by the *Board*. *Id.* ¶¶ 89; *see also id.* ¶ 104 (arguing same). There are, however, no allegations regarding any Board member’s knowledge of supposed wrongdoing before the June 2007 filing (i.e., during the time the supposedly wrongful conduct occurred); nor are there any allegations explaining what the *Board* did after June 2007 that was wrongful. Plaintiff also asserts that the Board acted improperly by awarding Hurd compensation during his tenure at HP. *Id.* ¶ 90. Plaintiff contends that the Board should have declined to award compensation based on Hurd’s supposed misconduct at NCR or because he somehow failed to act properly while employed by HP. *Id.*

From these allegations, Plaintiff avers that demand is excused because the Board is interested based on its members’ unspecified “economic incentive” not to investigate and expose HP’S MEMORANDUM OF POINTS AND AUTHORITIES ISO MOTION TO DISMISS

1 their “role” in permitting legal violations. *Id.* ¶ 105. There are no allegations identifying the role  
 2 of any particular director or explaining how individuals who joined the Board in, for example,  
 3 2009, *id.* ¶ 19, could face any “incentive” not to investigate. Plaintiff also asserts that the  
 4 Director Defendants are interested because they risk a “substantial likelihood of liability” because  
 5 they “allowed” HP to engage in conduct resulting in penalties, by disregarding unspecified “red  
 6 flags” and by awarding Hurd compensation during the period of 2007 through 2009. *Id.* ¶ 106.  
 7 Finally, the Complaint alleges that unspecified Board “decisions” are not the product of “a valid  
 8 exercise of business judgment” and, thus, that demand is futile. *Id.* ¶ 104.

## 9 **2. The Ongoing FCPA Investigations**

10 There are no specific demand futility allegations with respect to the pending FCPA  
 11 investigations. Instead, Plaintiff apparently relies on generic allegations stating that the Director  
 12 Defendants “allowed” HP to engage in illegal conduct and, thus, face a substantial likelihood of  
 13 liability. *Id.* ¶ 14.

## 14 **IV. ARGUMENT**

15 The Complaint is a cobbled-together document that does not even attempt to plead the  
 16 requisite particularized facts that would excuse demand. It is precisely the type of complaint that  
 17 is routinely dismissed under governing Delaware law.<sup>2</sup>

### 18 **A. Federal Procedural And Delaware Substantive Law Impose Uniquely High** 19 **Standards For Pleading That Demand Is Excused As Futile.**

#### 20 **1. The Right To Bring Litigation On Behalf Of A Corporation Ordinarily** **Belongs To Its Board Of Directors.**

21 A shareholder does not have standing to sue in his or her individual capacity for injury to  
 22 a corporation. *In re Verisign, Inc. Derivative Litig.*, 531 F. Supp. 2d 1173, 1188 (N.D. Cal.  
 23 2007). Rather, such claims must be brought derivatively. In a derivative suit, the plaintiff  
 24 shareholder seeks to assert a claim on behalf of the company for harm done to the company.

25 \_\_\_\_\_  
 26 <sup>2</sup> HP is incorporated in Delaware. Compl. ¶ 18. The circumstances under which demand  
 27 would be excused as futile are determined by the law of the state of incorporation. *In re Silicon*  
 28 *Graphics Inc. Sec. Litig.*, 183 F.3d 970, 989-90 (9th Cir. 1999); *In re CNET Networks, Inc.*  
*S’holder Derivative Litig.*, 483 F. Supp. 2d 947, 954 (N.D. Cal. 2007); *Rales v. Blasband*, 634  
 A.2d 927, 931 n.7 (Del. 1993). Thus, Delaware law applies.

1 The decision whether to initiate a lawsuit on behalf of a corporation ordinarily belongs to  
 2 the corporation's board of directors. *See, e.g., Spiegel v. Buntrock*, 571 A.2d 767, 773 (Del.  
 3 1990). This follows from the "cardinal precept" of Delaware substantive law "that directors,  
 4 rather than shareholders, manage the business and affairs of the corporation." *Aronson v. Lewis*,  
 5 473 A.2d 805, 811 (Del. 1984), *overruled in part on other grounds in Brehm v. Eisner*, 746 A.2d  
 6 244 (Del. 2000).<sup>3</sup> "[B]y its very nature, a derivative action impinges on the managerial freedom  
 7 of directors." *Stone v. Ritter*, 911 A.2d 362, 366 (Del. 2006) (citation, internal punctuation  
 8 omitted). The courts have repeatedly recognized that the demand requirement is intended to  
 9 preserve this "managerial freedom" and to "insure that a stockholder exhausts his intracorporate  
 10 remedies, and then to provide a safeguard against strike suits." *Aronson*, 473 A.2d at 811-12; *see*  
 11 *also Beam v. Stewart*, 845 A.2d 1040, 1050 (Del. 2004) (explaining that the demand requirement  
 12 exists to "deter costly, baseless suits by creating a screening mechanism to eliminate claims  
 13 where there is only a suspicion expressed solely in conclusory terms").

14 Accordingly, a shareholder suit asserting derivative causes of action is permitted only if a  
 15 plaintiff can properly plead that a board has wrongfully refused demand or if demand is excused  
 16 because the directors cannot make an impartial decision regarding whether to initiate such  
 17 litigation. *Stone*, 911 A.2d at 366-67 (citing *Aronson*, 473 A.2d at 811). That is, the question is  
 18 not whether the underlying claims have merit, but which party—the board of directors or a single  
 19 shareholder—should have the right to determine how to advance the company's best interests.

20 **2. To Bring Derivative Litigation Based On A Demand Futility Theory,**  
 21 **Plaintiff Must Plead Particularized Facts Overcoming The**  
 22 **Presumption That The Directors Can And Will Act In The Best**  
**Interests Of The Company.**

23 Here, Plaintiff contends that demand would be futile. Federal Rule of Civil Procedure  
 24 23.1 sets forth the standards that must be met by a shareholder who seeks to advance such claims.  
 25 Such shareholders "must first demand action from the corporation's directors or plead *with*

26 <sup>3</sup> *Brehm* overturned one aspect of the standard of appellate review that had been applied in  
 27 numerous Delaware cases, 746 A.2d at 253-54, but did not otherwise change relevant law.  
 28 Accordingly, this brief does not hereafter include the designation "overruled in part on other  
 grounds in *Brehm*" unless *Brehm* specifically affects that case's substantive holding.



1 particularity the reasons why such demand would have been futile.” *In re Silicon Graphics Inc.*  
 2 *Sec. Litig.*, 183 F.3d 970, 989-90 (9th Cir. 1999) (emphasis added); *see also* Del. Ch. R. 23.1  
 3 (setting forth identical requirements).<sup>4</sup>

4 As Rule 23.1 suggests, a plaintiff faces a heavy burden seeking to proceed on a demand  
 5 futility theory. Claims of demand futility must be supported by particularized facts showing that  
 6 a demand upon the board would have been futile; conclusory allegations are not enough. Where a  
 7 plaintiff fails to meet this heightened standard, the complaint must be dismissed. Fed. R. Civ. P.  
 8 23.1; *Desimone v. Barrows*, 924 A.2d 908, 928 (Del. Ch. 2007); *Guttman v. Huang*, 823 A.2d  
 9 492, 499 (Del. Ch. 2003).

10 There are two tests used to analyze demand futility, both of which demonstrate the courts’  
 11 unwillingness to set aside a board decision unless a plaintiff has shown some reason to doubt that  
 12 the board exercised its discretion on an informed basis, in good faith, and with the honest belief  
 13 that the action was taken in the best interests of the company. *Aronson*, 473 A.2d at 812; *Rales*,  
 14 634 A.2d at 933-34. Both tests are implicated in this action. In claims arising out of board  
 15 *action*, a plaintiff must provide particularized factual allegations that establish a reasonable doubt  
 16 that (1) the directors are not disinterested and independent, or (2) the challenged transaction was  
 17 not the product of a valid exercise of business judgment. *Aronson*, 473 A.2d at 812. In claims  
 18 arising out of board *inaction*, a plaintiff must provide particularized factual allegations that  
 19 establish a reasonable doubt that the board could not have properly exercised its independent and  
 20 disinterested business judgment in responding to a demand. *Rales*, 634 A.2d at 933-34. In other  
 21 words, the *Rales* test involves only the first prong of *Aronson*. *See Seminaris v. Landa*, 662 A.2d  
 22 1350, 1354 (Del. Ch. 1995) (noting that “the second step of *Aronson* does not apply where  
 23 directors are sued for failing to take some action”(citation omitted)); *In re Sagent Tech., Inc.*  
 24 *Derivative Litig.*, 278 F. Supp. 2d 1079, 1087 (N.D. Cal. 2003) (same).

25 <sup>4</sup> Rule 23.1 imposes only a pleading requirement with regard to demand, and, as noted, the  
 26 substantive demand requirement is an issue of state law. *Potter v. Hughes*, 546 F.3d 1051, 1054  
 27 n.1 (9th Cir. 2008). Rule 23.1 and Delaware Chancery Rule 23.1 are functionally identical, and  
 28 both require particularized facts for pleading both demand futility and wrongful refusal.  
*Compare* Fed. R. Civ. P. 23.1 *with* Del. Ch. R. 23.1; *see also In re Maxim Integrated Prods., Inc.,*  
*Derivative Litig.*, 574 F. Supp. 2d 1046, 1058 (N.D. Cal. 2008) (noting similarity of Rules).



Regardless of the test, the “key principle upon which this area of our jurisprudence is based is that the directors are entitled to a *presumption* that they were faithful to their fiduciary duties.” *Beam*, 845 A.2d at 1048 (Del. 2004). In this case, Plaintiff thus must show with particularized—not conclusory—facts that at least five of the ten directors on the Board at the time the Complaint was filed<sup>5</sup> are incapable of impartially assessing plaintiff’s claims. *Id.* at 1048-49; *Guttman*, 823 A.2d at 499 (“I cannot accept cursory contentions of wrongdoing as a substitute for the pleading of particularized facts.”). The particularized allegations must be “specific to each director.” *Desimone*, 924 A.2d at 943.

Moreover, Delaware jurisprudence has repeatedly rejected theories that would allow shareholders to incapacitate an entire board based on generally applicable allegations. For example, “it is well established that the simple expedient of naming a majority of otherwise disinterested and well motivated directors as defendants and charging them with laxity or conspiracy etc., will not itself satisfy the standards for permitting a shareholder to be excused from demand.” *Gagliardi v. Trifoods Int’l, Inc.*, 683 A.2d 1049, 1055 (Del. Ch. 1996).

**B. Plaintiff Does Not Plead That At Least Five Members Of HP’s Board Are Incapable Of Impartial Judgment.**

Plaintiff fails to meet the high standards required for pleading demand futility because there are no particularized allegations establishing a reasonable doubt that any member—much less five members—of HP’s Board lacks independence or is otherwise interested in the outcome of any demand.

**1. There Are No Allegations That Any Board Member Lacks Independence Or Is Interested By Reason Of Any Personal, Financial Or Other Considerations.**

An “interested” director is one who would receive a “personal financial benefit from a transaction that is not equally shared by the stockholders” or who would be materially harmed by a corporate decision in a way that the corporation and shareholders would not be harmed. *Rales*, 634 A.2d at 936. A director is “independent” if he or she can base a decision “on the corporate

<sup>5</sup> *Sagent Tech.*, 278 F. Supp. 2d at 1087 (explaining that demand futility looks to board members in place at time complaint was filed; citing *Rales*, 634 A.2d at 934).

merits of the subject before the board rather than extraneous considerations or influences.”  
*Aronson*, 473 A.2d at 816, *accord Rales*, 634 A.2d at 936. One way in which a director might  
 lack independence is if he or she is “controlled” by another interested individual. *Aronson*, 473  
 A.2d at 816. Plaintiff does not plead that any Director Defendant is interested or lacks  
 independence because of personal, financial, or any similar consideration.

First, there is no allegation raising a reasonable doubt that any Director Defendant is  
 interested in the outcome of a demand. There are no allegations that any of the ten Director  
 Defendants expected to receive some sort of personal financial benefit from any transaction that  
 was not shared by the corporation. Throughout its allegations identifying the Director  
 Defendants, Plaintiff scatters claims about unrelated events and litigation in an apparent effort to  
 impugn the character of these individuals. *See, e.g.*, Compl. ¶¶ 20, 26, 28. The Complaint draws  
 no connection between these events, however, and any aspect of service as an HP director or any  
 Director Defendant’s ability to consider a demand. Plaintiff generally asserts that Defendants  
 have an “economic incentive,” *id.* ¶ 105, to avoid investigation but fails to explain what this  
 allegation means. To the extent that this refers to the Director Defendants’ compensation,  
 demand futility cannot be pleaded merely on the basis of allegations that directors were paid for  
 their services and acted or would act to preserve their positions. *Grobow v. Perot*, 539 A.2d 180,  
 188 (Del. 1988). Likewise, to the extent that this is intended to assert that the Directors are  
 “interested” because they would not sue themselves, Delaware law specifically rejects this basis  
 for demand futility. *See, e.g., Aronson*, 473 A.2d at 818.

Second, there are no allegations that any Director Defendant lacks independence. For  
 example, there are no allegations raising a reasonable doubt that any Director Defendant lacked  
 independence because he or she was “controlled” by another interested individual. *In re Dow*  
*Chem. Co. Derivative Litig.*, No. 4349, 2010 WL 66769, at \*7 (Del. Ch. Jan. 11, 2010). Nor are  
 there allegations that a majority of the Board was materially dependent upon Hurd’s or anyone  
 else’s good graces to make a living or was “beholden” to Hurd or any controlling person for any  
 other personal reason. Plaintiff’s conclusory allegations regarding the Director Defendants’  
 committee service do not explain how such membership, without more, demonstrates that the

Director Defendants were conflicted or otherwise lacked independence. “Mere membership on a committee or board, without specific allegations as to defendants’ roles and conduct, is insufficient to support a finding that the directors were conflicted.” *CNET Networks*, 483 F. Supp. 2d at 963. There are no allegations regarding any director’s “role or conduct” while serving on any committee.

In short, the Complaint is devoid of facts raising a reasonable doubt that any director had any personal financial interest, was beholden to any other interested party, or otherwise conflicted to such an extent that he or she could not exercise his or her business judgment. Thus, demand is not excused on this basis.

## 2. There Are No Allegations That Any Board Member Is Interested Because Of A Supposed Risk Of Personal Liability.

The Complaint contends that the Director Defendants are “interested” and cannot consider a demand because they face a “substantial risk” of liability based on the underlying conduct and/or because of their fear of “exposure” for their supposed role in causing violations of law. Compl. ¶¶ 105-06. The “mere threat of personal liability for approving a questioned transaction, standing alone, is insufficient to challenge either the independence or disinterestedness of directors.” *Aronson*, 473 A.2d at 815; *see also Pogostin v. Rice*, 480 A.2d 619, 625 (Del. 1984) (holding that a plaintiff may not “bootstrap allegations of futility” by pleading merely that directors participated in a challenged transaction or would be reluctant to sue themselves; citing *Aronson*); *Silicon Graphics*, 183 F.3d at 990 (holding that the mere threat of liability for approving a questioned transaction, standing alone, is insufficient to challenge the independence or disinterestedness of directors).

Rather, a plaintiff must plead “that a majority of the board that must consider a demand acted wrongfully . . . [and] the directors face a ‘substantial likelihood’ of personal liability.” *Guttman*, 823 A.2d at 501; *see also Stone*, 911 A.2d at 367 (holding same). A showing that the potential for liability rises to a “substantial likelihood” requires particularized factual allegations “detailing the precise roles that these directors played at the company, the information that would have come to their attention in those roles, and any indication as to why they would have

perceived the [wrongdoing].” *Guttman*, 823 A.2d at 503; *see also Dow*, 2010 WL 66769, at \*12 (noting difficulty of prevailing on such an argument); *Postorivo v. AG Paintball Holdings, Inc.*, No. 2991-VCP, No. 3111-VCP, 2008 Del. Ch. LEXIS 29, at \*18-19 (Del. Ch. Feb. 29, 2008) (rejecting general assertion that directors could not consider demand because the complaint “allege[d] nothing close to the fact-intensive, director-by-director analysis required to meet the pleading standard for demand futility”). Plaintiff, which does not even bother to distinguish between directors who served at different time periods,<sup>6</sup> fails to meet these standards, particularly given that Plaintiff’s theory of liability is not based on the Director Defendants’ own misconduct but on their supposed failure to uncover wrongdoing by others.

**a. Plaintiff’s Claims Are Based On A Failure To Engage In Oversight, Which Are The “Most Difficult” Claims To Advance.**

Plaintiff attempts to portray its allegations as the “knowing use of illegal means to pursue profit,” Compl. ¶ 104, and as the affirmative presentation of false claims. *Id.* ¶ 106. In fact, though, none of the allegations in the Complaint contends (nor could it) that HP’s Board submitted claims to the government, participated in any “partnership” programs, or itself engaged in FCPA violations. *Id.* ¶¶ 68-83, 95-99. There are certainly no allegations identifying the role of any particular director with respect to any particular conduct. *Guttman*, 823 A.2d at 503. Virtually all of the allegations relating to the Director Defendants themselves merely identify those individuals or generally describe their duties. *Id.* ¶¶ 19-28, 41-58.<sup>7</sup> The only allegations that purport to connect the Director Defendants to the supposed violations of law are those that contend generally that the Director Defendants “disregarded” or failed to follow up on

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<sup>6</sup> Plaintiff treats the Director Defendants collectively, even though the Complaint itself alleges that only two directors (Babbio and Salhany) were on the Board from 2002 until the time the Complaint was filed. Compl. ¶¶ 20, 27. This “group” treatment extends to claims regarding the Russian transaction, which supposedly occurred in 2006. *Id.* ¶ 10. Four members of the Board (Andreessen, Gupta, Hyatt, and Joyce), though, are alleged to have joined in 2007 or later. *Id.* ¶¶ 19, 22-24. Indeed, Gupta and Andreessen are not alleged to have joined the Board until January and September 2009, respectively. *Id.* ¶¶ 19, 22.

<sup>7</sup> The only arguable exceptions are the allegations relating to Hurd’s 2007-2009 compensation, *id.* ¶¶ 37-39, which are addressed subsequently. *See infra* § IV.B.3.

1 information that was available to them. *Id.* ¶¶ 89, 91, 106. That is, Plaintiff seeks to hold the  
 2 Director Defendants liable for the supposed misconduct of other individuals employed by HP.  
 3 Accordingly, this case sets forth a classic “*Caremark*” claim—a contention that the Director  
 4 Defendants face a substantial risk of liability for failing to engage in the proper oversight of  
 5 others. *In re Caremark Int’l Inc. Derivative Litig.*, 698 A.2d 959, 967 (Del. Ch. 1996); *see also*  
 6 *Dow*, 2010 WL 66769, at \*12 (explaining that such claims are effectively tested under *Rales*  
 7 standards).

8 Such claims are “possibly the most difficult theory in corporation law upon which a  
 9 plaintiff might hope to win a judgment.” *Caremark*, 698 A.2d at 967. This is because liability  
 10 for failing to oversee other individuals’ conduct (here, the conduct of HP employees throughout  
 11 the U.S. and in Eastern Europe) can only be predicated on bad-faith conduct—i.e., a breach of the  
 12 duty of loyalty. *Stone*, 911 A.2d at 369-70. A “‘necessary condition’” for such liability is “‘a  
 13 sustained or systematic failure of the board to exercise oversight.’” *Id.* at 364 (quoting *Caremark*,  
 14 698 A.2d at 971). More specifically, a plaintiff must allege with particularity either that the board  
 15 (a) “utterly failed to implement any reporting or information system or controls” or (b) “having  
 16 implemented such a system or controls, consciously failed to monitor or oversee its operations  
 17 thus disabling themselves from being informed of risks or problems requiring their attention.” *Id.*  
 18 at 370. “In either case, imposition of liability requires a showing that the directors *knew* that they  
 19 were not discharging their fiduciary obligations.” *Id.* at 370 (quoting *Guttman*, 823 A.2d at 506  
 20 n.34) (emphasis added); *Desimone*, 924 A.2d at 940 (emphasizing same and stating that  
 21 *Caremark* requires pleading of “facts suggesting that the board knew that internal controls were  
 22 inadequate, that the inadequacies could leave room for illegal or materially harmful behavior, and  
 23 that the board chose to do nothing about the control deficiencies that it knew existed”); *Guttman*,  
 24 823 A.2d at 506 (explaining that *Caremark* “premises liability on a showing that the directors  
 25 were conscious of the fact that they were not doing their jobs”); *In re VeriFone Holdings, Inc.*  
 26 *S’holder Derivative Litig.*, No. C 07-6347 MHP, 2010 U.S. Dist. LEXIS 88105, at \*12 (N.D. Cal.  
 27 Aug. 26, 2010) (same).

**b. There Is No Substantial Risk Of Liability Because No Allegations Establish A Sustained Or Systematic Board Failure To Exercise Oversight.**

The Complaint contains no allegations establishing “conscious” awareness of a failure to perform requisite oversight duties. As to the DOJ litigation, Plaintiff includes only generalized claims that are insufficient as a matter of law. There are certainly no particularized allegations establishing that any member of the Board knew that HP was engaging in illegal conduct or failed to implement appropriate systems that would allow the Board to remain apprised of HP’s employees’ conduct. There are no allegations at all—conclusory or otherwise—with respect to the FCPA claims.

Delaware courts have found that the required “utter failure” to exercise oversight “might take the form of facts that show the company entirely lacked an audit committee or other important supervisory structure, or that a formally constituted audit committee failed to meet.” *Caremark*, 698 A.2d at 971; *see also David B. Shaev Profit Sharing Account v. Armstrong*, No. Civ. A. 1449-N, 2006 WL 391931, at \*5 (Del. Ch. Feb. 13, 2006). Here, the Complaint acknowledges that the HP Board had an audit committee and numerous other committees. *See, e.g.,* Compl. ¶ 30. It also concedes that the audit committee had a charter and other guidance setting forth the manner in which committee duties should be exercised. *Id.* ¶¶ 56-58. The Complaint does not contend that the audit committee failed to meet or explain how the committee failed to oversee or implement a supervisory structure. To the contrary, the Complaint explains the Board established “Corporate Governance Guidelines” that included ethical and reporting standards and that provided for the Board to receive annual and semiannual reports from an ethics and compliance committee. *Id.* ¶¶ 51-55. The Complaint also establishes that HP had in place specific business standards prohibiting bribery. *Id.* ¶ 49. These allegations “implicitly acknowledge” that the Board did not “utterly fail” to establish appropriate committees or supervisory structures. *Dow*, 2010 WL 66769, at \*13 n.85.

There are also no allegations that any Director Defendant, having implemented such a system or controls, failed to monitor or oversee them and thus disabled him- or herself from being informed of risks or problems requiring attention. *Guttman*, 823 A.2d at 507 (dismissing

1 complaint for failure to make a pre-suit demand; noting that “it is impossible to tell anything  
 2 about financial compliance systems in place” because complaint failed to provide any  
 3 particularized facts about the audit committee, the roles of the individual directors, or the use of  
 4 independent auditing firms); *Dow*, 2010 WL 66769, at \*13 n.85 (stating that plaintiff’s inclusion  
 5 of allegations establishing “corporate governance procedures” precluded oversight claims because  
 6 of plaintiff’s failure to allege a lack of monitoring). There are, for example, no allegations that  
 7 the Board failed to receive appropriate reports in connection with the compliance program that  
 8 Plaintiff identifies, Compl. ¶¶ 54-55, or that it did not otherwise devote time and attention to  
 9 matters within its purview.

10 Instead, Plaintiff attempts to meet its high burden through two basic arguments, neither of  
 11 which meets the standards of Rule 23.1. First, Plaintiff contends that Board members reviewed a  
 12 June 2007 Form 10-Q that discussed the DOJ’s complaint against HP and signed a December  
 13 2007 Form 10-K that did the same. *Id.* ¶¶ 87-88. Based on these disclosures, Plaintiff asks this  
 14 Court to make the inferential leap that the Board’s review of these documents establishes that the  
 15 Board had knowledge of the “illegal and unethical conduct at HP” but did nothing. *Id.* There are  
 16 no allegations, though, explaining how any Director Defendant was aware of wrongful conduct  
 17 by anyone at the time it was occurring or of the Board’s own failure to implement appropriate  
 18 systems. *Stone*, 911 A.2d at 369-70; *see also Desimone*, 924 A.2d at 940 (stating that complaint  
 19 lacked particularized allegations suggesting that “internal controls were deficient, much less that  
 20 the board, the audit committee, or [the company’s] auditors had any reason to suspect that [a  
 21 violation] was occurring”). Plaintiff argues that HP’s retention of a consultant in February 2007  
 22 to assist with contracting issues somehow displays such contemporaneous knowledge, Compl.  
 23 ¶ 85, but this allegation makes no sense: the fact that HP investigated matters does not suggest  
 24 that any Board member was aware of or condoned wrongdoing as it occurred; nor does it suggest  
 25 that any Board member consciously disregarded his or her duties to oversee the Company. To the  
 26 contrary, retention of a consultant demonstrates attention to the Director Defendants’ duties; it  
 27 does not set forth a conscious *failure* to act.

28 Plaintiff’s second argument is even more attenuated. As to the DOJ litigation, Plaintiff  
 HP’S MEMORANDUM OF POINTS AND  
 AUTHORITIES ISO MOTION TO DISMISS



1 relies on disputed language in the settlement agreement to contend that improper conduct  
 2 continued until 2009. *Id.* ¶ 89. From this, Plaintiff draws the further inference that the Board  
 3 failed “to take adequate measures to address” ongoing problems. *Id.* Even assuming that  
 4 Plaintiff can base a claim on a preliminary recital that HP expressly challenged in the same  
 5 document, Plaintiff again utterly fails to connect any “ongoing problems” to any member of the  
 6 Board. There are *no* allegations describing what the Board did or did not do from the time the  
 7 DOJ litigation was reported in 2007 through the time of the settlement. There are no allegations  
 8 that any Director Defendant received information describing additional wrongdoing, and there is  
 9 certainly no allegation that any Board member consciously disregarded his or her duties in the  
 10 face of such information. The Complaint’s complete silence on this issue means that Plaintiff has  
 11 failed to meet its pleading burden. *Guttman*, 823 A.2d at 507 (commenting that plaintiff’s failure  
 12 to include any allegations regarding board’s conduct—good or bad—meant that “there are not  
 13 well-pled factual allegations—as opposed to wholly conclusory statements—that the . . .  
 14 independent directors committed any culpable failure to provide oversight under the *Caremark*  
 15 standard”). As to the FCPA issues, Plaintiff again makes no allegations regarding the Board’s  
 16 contemporaneous knowledge of any misconduct or its conscious failure to engage in oversight.  
 17 “With neither knowledge of bribery, nor any reason to suspect such conduct, the defendant  
 18 directors could not consciously disregard their duty to supervise against bribery.” *Dow*, 2010 WL  
 19 66769, at \*13 (internal punctuation omitted).

20 Thus, Plaintiff has failed to allege particularized facts that any of the ten Director  
 21 Defendants consciously disregarded their oversight obligations in a sustained or systematic  
 22 fashion.

23 **c. The “Red Flags” Do Not Establish Conscious Disregard.**

24 Plaintiff alternatively contends that the Director Defendants “disregarded manifest red  
 25 flags that HP lacked inadequate internal controls and was engaged in illegal activities.” Compl.  
 26 ¶ 106. In doing so, Plaintiff relies almost entirely on the fact that the Board reviewed or signed  
 27 SEC forms reporting the DOJ litigation and the FCPA investigations. *Id.* ¶¶ 87-88, 101-02. This  
 28 approach is flawed for numerous reasons, but all of those flaws go to the Complaint’s failure to



1 plead that the individual Board members were actually aware of misconduct by a small number of  
2 HP's large workforce at the time that it occurred.

3 First, Plaintiff cannot base a "red flag" theory on "collective" allegations regarding the  
4 Board members. Rather, the allegations must explain specifically how particular Board members  
5 learned of issues at a particular time. The Complaint does not include such allegations. *See*  
6 *VeriFone*, 2010 U.S. Dist. LEXIS 88105, at \*14 ("Plaintiffs do not allege with particularity how,  
7 when or which of the directors became aware of the [wrongful activity] and how they failed to act  
8 upon this knowledge[.]"); *In re Bidz.com, Inc. Derivative Litig.*, CV 09-4984, 2011 U.S. Dist.  
9 LEXIS 25260, at \*34 (C.D. Cal. Feb. 24, 2011) ("[T]he allegations that the collective Board of  
10 Directors 'knew' of certain business facts [are] insufficient . . . as they do not identify who had  
11 the knowledge or how it was acquired[.]"); *Verisign*, 531 F. Supp. 2d at 1192-93 (finding that  
12 plaintiffs failed to plead particularized facts as to individual directors' participation in  
13 authorization or ratification of backdating; noting that a majority of directors could not have been  
14 involved because the alleged action took place before their tenure).

15 Second, with respect to events preceding the securities filings, the Complaint fails even in  
16 general terms to identify any red flags that came to the Board's attention that the Board  
17 consciously disregarded. There is also no allegation that, at any time from 2002 until 2007, the  
18 Board was aware of and consciously disregarded improper conduct with respect to any  
19 "partnership" agreement. There is no allegation that, before December 2009, the Board was ever  
20 aware of and consciously disregarded information regarding the alleged bribery in Russia—there  
21 is certainly no allegation explaining what information came to the Board's attention in 2006,  
22 2007, or 2008 about these issues. Compl. ¶¶ 96-98. These deficiencies are fatal to Plaintiff's  
23 claims. *See, e.g., Desimone*, 924 A.2d at 940 (rejecting *Caremark* claim for failure to plead that  
24 board members knew of wrongdoing; stating that no allegations showed that board was aware of  
25 internal memorandum describing illegal conduct and stating that assertion that the practice was  
26 "widely known" within the company did not mean that the directors also "must also have known"  
27 of impropriety); *VeriFone*, 2010 U.S. Dist. LEXIS 88105, at \*28 (dismissing complaint pursuant  
28 to Rule 23.1 because no allegations established that director defendants were actually aware of

1 “red flags” and consequently had actual or constructive notice of accounting errors based on  
 2 warnings); *Bidz.com*, 2011 U.S. Dist. LEXIS 25260, at \*29-32 (dismissing complaint where  
 3 plaintiffs failed to provide particularized factual allegations regarding the board’s knowledge of  
 4 “red flags”); *Dow*, 2010 WL 66769, at \*13 (rejecting oversight claims because of failure to  
 5 include any allegations establishing knowledge of bribery issue).

6 Third, the Board members’ review or signature of securities filings is not enough, on its  
 7 own, to impose liability under a “red flag” theory. *Guttman*, 823 A.2d at 498, 507 (dismissing  
 8 complaint where plaintiff failed to allege “red flags” and addressed board’s supposed knowledge  
 9 only in conclusory terms; finding board’s involvement in preparation and approval of financial  
 10 statements insufficient); *In re Intel Corp. Derivative Litig.*, 621 F. Supp. 2d 165, 174 (D. Del.  
 11 2009) (stating that although the “complaint notes that nine of the Defendants signed Intel’s 2005  
 12 and 2006 10-K’s, which publicly reported . . . ongoing investigations,” this allegation was  
 13 insufficient to show the directors’ constructive knowledge that their failure to respond to the “red  
 14 flags” would be a breach of their fiduciary duties). As already described, the Complaint is  
 15 completely silent as to how the Board responded to the matters described in the securities filings,  
 16 and Plaintiff’s failure to address this issue means that it has failed to establish culpable inaction.  
 17 *See supra* § IV.B.2.b (citing *Guttman*, 823 A.2d at 507).

18 Finally, the mere fact that HP was named as a defendant in the DOJ litigation or was the  
 19 subject of FCPA investigations is not enough to conclude that the Director Defendants acted  
 20 improperly and thus face a substantial risk of liability. Compl. ¶ 106. “Delaware courts routinely  
 21 reject the conclusory allegation that because illegal behavior occurred, internal controls must have  
 22 been deficient, and the board must have known so.” *Desimone*, 924 A.2d at 939-40; *see also In*  
 23 *re Altera Corp. Derivative Litig.*, No. C 06-03447, 2008 U.S. Dist. LEXIS 92157, at \*21-22  
 24 (N.D. Cal. May 15, 2008) (“It is plainly insufficient to allege that ‘because illegal behavior  
 25 occurred, internal controls must have been deficient, and the board must have known so’”)  
 26 (citation omitted). *Caremark* itself specifically found that a settlement was not enough to  
 27 establish that the company’s directors had abdicated their duty. 698 A.2d at 972. Likewise,  
 28 *Stone* rejected a claim that an investigation and settlement of criminal charges established a lack

1 of internal controls or proper oversight. 911 A.2d at 365-66, 373. As the Delaware Chancery  
 2 Court explained and the Delaware Supreme Court agreed, plaintiffs did not plead red flags with  
 3 “facts showing that the board ever was aware that [the company’s] internal controls were  
 4 inadequate, that these inadequacies would result in illegal activity, and that the board chose to do  
 5 nothing about problems it allegedly knew existed.” *Id.* at 370; *see also In re Accuray, Inc.*  
 6 *S’holder Derivative Litig.*, 757 F. Supp. 2d 919, 928 (N.D. Cal. 2010) (“Demand is not excused  
 7 where plaintiffs fail to plead facts showing either that ‘the directors utterly failed to implement’  
 8 any controls or ‘having implemented such . . . controls, consciously failed to monitor or oversee  
 9 [their] operation’”) (citation omitted).

10 Accordingly, Plaintiff has not alleged facts sufficient to excuse demand based on the  
 11 Director Defendants’ supposed risk of personal liability for failing to prevent the supposed  
 12 wrongdoing in connection with the DOJ litigation and the FCPA investigations.

### 13 3. Demand Is Not Excused As To Any Compensation Claims.

14 Plaintiff includes, almost in passing, allegations regarding Hurd’s compensation from  
 15 2007 through 2009. Plaintiff’s theory of liability appears to be that because the government’s  
 16 complaint included contentions that Hurd might have engaged in improper conduct while at NCR,  
 17 the Board should not have allowed Hurd to receive as much compensation as he did while  
 18 employed at HP. Plaintiff also seemingly contends that the Board should have denied Hurd  
 19 compensation because he did not stop the supposedly improper conduct at HP. Compl. ¶ 90.  
 20 Plaintiff has not pleaded that demand is excused as to these contentions, either, regardless of  
 21 whether they are treated as affirmative Board decisions or Board “inaction.”

22 First, Plaintiff does not raise a reasonable doubt that any Director Defendant is incapable  
 23 of addressing claims that Hurd himself engaged in wrongdoing in connection with the DOJ  
 24 litigation. As already explained, no allegations contend that any Director Defendant was  
 25 dominated or controlled by or otherwise beholden to Hurd in a way that would keep a majority of  
 26 the Board from impartially assessing Hurd’s 2007-2009 compensation. *See supra* § IV.B.1. This  
 27 is particularly true given that Hurd was not on the Board or employed by HP at the time the  
 28 Complaint was filed. Compl. ¶ 34. Thus, there are no allegations establishing a reasonable doubt

1 that the Board cannot exercise independent and disinterested judgment regarding this issue.

2 Second, assuming that the compensation claim is treated separately as an affirmative  
3 decision and thus is subject to the second *Aronson* test, Plaintiff does not establish a reasonable  
4 doubt that Hurd's 2007-2009 compensation could not be a rational business decision protected by  
5 the business judgment rule. Delaware courts make clear that "a board's decision on executive  
6 compensation is entitled great deference." *Brehm*, 746 A.2d at 263. A board's ability to  
7 determine if "a particular individual warrant[s] large amounts of money, whether in the form of  
8 current salary or severance provisions," is the essence of business judgment. *In re The Walt*  
9 *Disney Co. Derivative Litig.*, 731 A.2d 342, 362 (Del. Ch. 1998) (citation omitted); *see also*  
10 *Gagliardi*, 683 A.2d at 1051 ("In the absence of facts casting a legitimate shadow over the  
11 exercise of business judgment reflected in compensation decisions, a court, acting responsibly,  
12 ought not to subject a corporation to the risk, expense and delay of derivative litigation, simply  
13 because a shareholder asserts . . . the belief and judgment that the corporation wasted corporate  
14 funds by paying far too much."). Whether the claim is framed as a breach of fiduciary duty (as it  
15 is here) or a claim of corporate waste, a plaintiff must "overcome the general presumption of  
16 good faith by showing that the Board's decision was . . . egregious or irrational." *White v. Panic*,  
17 783 A.2d 543, 554 n.36 (Del. 2001).

18 In this case, Plaintiff must effectively plead that the compensation Hurd received served  
19 "no corporate purpose" or that HP received "no consideration." *Brehm*, 746 A.2d at 263. Rather  
20 than include such allegations, Plaintiff simply asserts that because Hurd was mentioned in the  
21 DOJ litigation, the Board must necessarily have breached its duty by awarding him compensation  
22 during the years of 2007 through 2009. This assertion is insufficient because of the complete  
23 absence of any allegations establishing that Hurd actually engaged in wrongdoing, that the Board  
24 failed appropriately to consider these or other issues, or that the compensation was so excessive  
25 as to be impermissible even if the Director Defendants knew about these issues. *White v. Panic*,  
26 793 A.2d 356, 367-68 (Del. Ch. 2000), *aff'd*, 783 A.2d 543 (Del. 2001) (agreeing that demand  
27 was not excused notwithstanding plaintiff's "moralistic, conclusory charges" of misconduct by  
28 executive; finding that plaintiff failed to allege that the board had exceeded the bounds of

1 business judgment in choosing to settle certain suits without seeking “contribution from the  
2 alleged perpetrator”); *id.* at 369 (rejecting claims based on payment of bonus when plaintiff  
3 alleged “nothing beyond the amount of the bonus paid,” which was not enough to “infer that the  
4 bonus was awarded in bad faith”).

5 Without something more than the conclusory allegations, this Court cannot “attempt to  
6 itself evaluate the wisdom of the bargain or adequacy of the consideration.” *Glazer v. Zapata*  
7 *Corp.*, 658 A.2d 176, 183 (Del. Ch. 1993); *see also White*, 783 A.2d at 554 (“As we have  
8 observed, courts are ill-fitted to attempt to weigh the ‘adequacy’ of consideration under the waste  
9 standard or, *ex post*, to judge appropriate degrees of business risk.” (internal citation omitted)).  
10 Accordingly, Plaintiff has not pleaded that demand is excused as to the compensation claims.

#### 11 **4. Demand Is Not Excused As To The “Unjust Enrichment” Claim.**

12 Plaintiff includes Count III alleging unjust enrichment by the Director Defendants almost  
13 as an afterthought. Compl. ¶¶ 117-18. There are no specific allegations explaining why demand  
14 would be futile as to this claim. As set forth above, Plaintiff cannot avoid demand simply by  
15 naming all directors or by alleging that the Director Defendants received compensation for their  
16 services to HP. *See supra* § IV.B.1. Moreover, there is no substantial risk of liability by any  
17 Director Defendant. Plaintiff does not allege that any particular Director Defendant performed  
18 “no work” in exchange for his or her compensation, *see Accuray*, 757 F. Supp. 2d at 935-36, nor,  
19 as already explained, does the Complaint allege that any Director Defendant benefitted from  
20 illegal or improper conduct. *See supra* § IV.B.1; *see also* Director Defendants’ Motion to  
21 Dismiss pursuant to Fed. R. Civ. P. 12(b)(6) at 21-23.

#### 22 **C. Plaintiff’s FCPA Claims Are Premature Because Investigations Are Ongoing.**

23 Finally, aside from all of the other flaws set forth above, Plaintiff’s FCPA claims fail to  
24 meet the standards of Rule 23.1 because Plaintiff has not pleaded and cannot plead that there is  
25 any harm to redress. As the Complaint acknowledges, the Russian and German investigations, as  
26 well as domestic investigations, are all ongoing. Compl. ¶¶ 95-96. Allegations of injury to HP as  
27 a result of such pending investigations are undeniably speculative at this stage. Moreover,  
28 Plaintiff has not alleged, and is unable to allege, that it will suffer any additional harm if the Court

declines to adjudicate Plaintiff's claims regarding the FCPA investigations before the investigations are complete. To the contrary, any "harm" to HP would be much more pronounced were its Board to proceed on the assumption that criminal conduct had occurred before regulatory and investigatory entities had drawn any such conclusions. Accordingly, the claims premised on HP's supposed violation of the FCPA are premature and should be dismissed. *See, e.g., In re Isolagen Inc. Sec. & Derivative Litig.*, No. 06-1302, 2007 WL 1101278, at \*2 (E.D. Pa. Apr. 10, 2007) (dismissing derivative complaint as premature because any damages or harm to the company were contingent on outcome of pending litigation); *In re Cray Inc. Derivative Litig.*, 431 F. Supp. 2d 1114, 1134 (W.D. Wash. 2006) (stating that derivative suits are regularly "foreclosed when they merely allege damages based on the potential costs of investigating, defending, or satisfying a judgment or settlement for what might be unlawful conduct").

## V. CONCLUSION

This generalized, conclusory Complaint does not come close to meeting the standards of Federal Rule of Civil Procedure 23.1 and Delaware substantive law. Both require dismissal of this Complaint because of Plaintiff's failure to set forth specific allegations establishing that any member—much less five members—of HP's Board could not impartially address a demand relating to the DOJ litigation and the ongoing FCPA investigations.

Dated: August 15, 2011

MORGAN, LEWIS & BOCKIUS LLP

By: /s/ Marc J. Sonnenfeld

Marc J. Sonnenfeld

WILSON SONSINI GOODRICH & ROSATI,  
P.C.

Steven M. Schatz

Attorneys for Nominal Defendant  
Hewlett-Packard Company

**EXHIBIT A**

<b>Director</b>	<b>Dates of Service</b>
Marc L. Andreessen	September 2009 – present
Lawrence T. Babbio	2002 – present
Sari M. Baldauf	2006 – present
Rajiv L. Gupta	January 2009 – present
John H. Hammergren	2005 – present
Joel Z. Hyatt	2007 – March 23, 2011
John R. Joyce	2007 - March 23, 2011
Robert L. Ryan	2004 - March 23, 2011
Lucille S. Salhany	2002 - March 23, 2011
G. Kennedy Thompson	2006 – present